



**METAOPTION**

Advancing Solutions Through Choice



Microsoft Dynamics 365  
Business Central




















# **1** On-Premise  
or  
Cloud  
**ERP Software**

Today More Than 110,000 Companies Use Microsoft Dynamics 365 Business Central (Previously Dynamics NAV)

There is a reason Microsoft Dynamics 365 Business Central is the #1 business solution in the On-Premise or Cloud. See how we stack up to the competition.

| Features  | Microsoft Dynamics<br>Pharma 365 | ORACLE <sup>®</sup><br>+<br>NETSUITE | SAP<br>ByD | infor<br>quickbooks | infor<br>CloudSuite | EPICOR <sup>®</sup><br>ERP 10 |
|---|----------------------------------|--------------------------------------|------------|---------------------|---------------------|-------------------------------|
| <b>Platform</b>   |                                  |                                      |            |                     |                     |                               |
| True Cloud  | ●                                | ●                                    | ●          | ●                   | X                   | X                             |
| App Store   | ●                                | ●                                    | X          | ●                   | X                   | X                             |
| Mobile  | ●                                | ●                                    | ●          | ●                   | ●                   | ●                             |
| Seamless Upgrades   | ●                                | ●                                    | X          | X                   | X                   | X                             |
| Customization   | ●                                | ●                                    | ●          | X                   | X                   | X                             |
| Single Version  | ●                                | ●                                    | X          | X                   | X                   | X                             |
| Single Data Model   | ●                                | ●                                    | X          | X                   | X                   | X                             |
| <b>Financials</b>   |                                  |                                      |            |                     |                     |                               |
| Financial Consolidation   | ●                                | ●                                    | ●          | X                   | ●                   | ●                             |
| Globalization/Localization<br>(Multi-subsidiary, Multi-tax,<br>Multi-currency, multi-lan-<br>guage) | ●                                | ●                                    | ●          | X                   | ●                   | ●                             |
| Revenue Recognition   | ●                                | ●                                    | ●          | X                   | ●                   | ●                             |
| Subscription Billing  | ●                                | ●                                    | ●          | X                   | ●                   | X                             |
| GL  | ●                                | ●                                    | ●          | ●                   | ●                   | ●                             |
| Reporting   | ●                                | ●                                    | ●          | ●                   | ●                   | ●                             |
| <b>Supply Chain Management</b>  |                                  |                                      |            |                     |                     |                               |
| Order Management  | ●                                | ●                                    | ●          | ●                   | ●                   | ●                             |
| Production Management   | ●                                | ●                                    | ●          | X                   | ●                   | ●                             |
| Inventory Management  | ●                                | ●                                    | ●          | ●                   | ●                   | ●                             |
| Warehouse & Fulfillment   | ●                                | ●                                    | ●          | X                   | ●                   | ●                             |
| Procurement   | ●                                | ●                                    | ●          | X                   | ●                   | ●                             |

|   |   |   |   |   |   |   |
|---|---|---|---|---|---|---|
| Shipping Integration: UPS, FedEx              | ● | X | X | X | X | X |
| <b>Professional Services Automation (PSA)</b> |   |   |   |   |   |   |
| Project Management                            | ● | ● | ● | ● | ● | ● |
| Resource Management                           | ● | ● | ● | X | ● | ● |
| Timesheet Management                          | ● | ● | ● | ● | ● | ● |
| Expense Management                            | ● | ● | ● | ● | ● | ● |
| <b>Customer Relationship Management (CRM)</b> |   |   |   |   |   |   |
| Sales Force Automation                        | ● | ● | ● | X | ● | ● |
| Customer Service                              | ● | ● | ● | X | ● | ● |
| Marketing Automation                          | ● | ● | ● | X | ● | ● |
| Partner Relationship                          | ● | ● | ● | X | ● | ● |
| <b>Omnichannel Commerce</b>                   |   |   |   |   |   |   |
| Ecommerce                                     | ● | ● | ● | ● | ● | ● |
| Point of Sale                                 | ● | ● | ● | ● | ● | ● |
| Commerce Marketing                            | ● | ● | X | ● | ● | X |
| Order Management                              | ● | ● | X | ● | ● | ● |
| Product Content                               | ● | ● | X | ● | ● | ● |
| <b>Human Capital Management (HCM)</b>         |   |   |   |   |   |   |
| CoreHRIS                                      | ● | ● | X | ● | ● | ● |
| Payroll                                       | ● | ● | ● | ● | ● | ● |
| Employee Center                               | ● | ● | X | ● | X | ● |
| <b>Project Management</b>                     |   |   |   |   |   |   |
| Basic Resources                               | ● | X | X | X | X | X |
| Capacity Management                           | ● | X | X | X | X | X |
| Multiple Costs                                | ● | X | X | X | X | X |

|  |   |   |   |   |   |   |
|--|---|---|---|---|---|---|
| Estimates  |      | X | X | X | X | X |
| Task/Steps   |    | X | X | X | X | X |
| Jobs   |    | X | X | X | X | X |
| Timesheet  |    | X | X | X | X | X |
| User Tasks   |    | X | X | X | X | X |
| <b>Manufacturing</b>   |   |   |   |   |   |   |
| Production Orders  |    | X | X | X | X | X |
| Production Bills of Materials  |    | X | X | X | X | X |
| Basic Supply Planning  |    | X | X | X | X | X |
| Demand Forecasting   |    | X | X | X | X | X |
| Basic Capacity Planning  |    | X | X | X | X | X |
| Version Management   |    | X | X | X | X | X |
| Machine Centers  |    | X | X | X | X | X |
| Finite Loading   |    | X | X | X | X | X |
| Sales and Inventory  |    | X | X | X | X | X |
| Agile Manufacturing  |    | X | X | X | X | X |
| <b>Compliance and Regulatory Affairs</b>   |   |   |   |   |   |   |
| Production Orders  |    | X | X | X | X | X |
| Medispan Integration: Master Drug Database Repository                              |  | X | X | X | X | X |
| Orange Book Integration: Approved Drug Product Therapeutic Equivalence Evaluations |  | X | X | X | X | X |
| MetaDocs (License Management: Federal, State) Documents Attachment Mechanism       |  | X | X | X | X | X |

|   |   |   |   |   |   |   |
|---|---|---|---|---|---|---|
| Advanced ADCS (Handheld Device Integration, Pick & Pack, Move, Put away, Inventory. License Plate and 2D Barcode Scanning)          | ● | X | X | X | X | X |
| SOM (Suspicious Order Monitoring, Know Your Customer) Advanced Purchase Algorithm   | ● | X | X | X | X | X |
| Track and Trace (DSCSA Complaint TI: Transaction Information, TH: Transaction History, TS: Transaction Statement) Repository System | ● | X | X | X | X | X |
| CSOS: Controlled Substance Ordering System via e-commerce   | ● | X | X | X | X | X |
| DSCSA Serialization: 2D Barcode Scan Mechanism & Repository validation  | ● | X | X | X | X | X |
| EDI: Electronic Data Interexchange  | ● | X | X | X | X | X |

**Key** ● Native and solid capabilities    ● solid capabilities but needs additional add on or partner integration    ✕ weak/no functionality

# One Solution for every part of Business



## Every Business Size

Solutions for large, midsized and small, fast-growing businesses.



## Every Role

Solutions addressing the needs of the CEO, CFO, Controller and CIO.



## Every Industry

Industry-specific functionality spanning a broad range of businesses.



## Everyday

Solutions for large, midsized and small, fast-growing businesses.

## About us

MetaOption LLC (“MetaOption”) is a technology services firm specializing in business applications and cloud solutions. We help mid-market and enterprise customers solve their business challenges through strategic consulting services and industry-specific solutions built on the latest technologies.

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